



Leadership and Influence

"I am more afraid of an army of 100 sheep led by a lion than an army of 100 lions led by a sheep." Talleyrand

Overview

There is a major difference between the people who lead our world and leaders. For example, many people would identify Abraham Lincoln as one of those great leaders.

What separates the good from the great? This course will explore several different types of leadership theories and show learners how to get on the path of great leadership.

It will help learners facilitate critical leadership skills necessary to ensure the high performance of a project team and to understand the effectiveness of leading others and assess what subordinates' strengths and influenced weaknesses are, and how to use them effectively.

Who this course is for

This course is intended for business leaders, mid-level managers, project managers and anyone who wishes to step into a leadership role or who relies on leadership and influence rather than authority to achieve their goals.

Course outline

- Topic 1: The Evolution of Leadership
- Topic 2: Types of Leadership
- Topic 3: A Personal Inventory
- Topic 4: Modeling the Way
- Topic 5: Inspiring a Shared Vision
- Topic 6: Challenging the Process
- Topic 7: Enabling Others to Act
- Topic 8: Encouraging the Heart
- Topic 9: Basic Influencing Skills
- Topic 10: Setting Goals

By the end of this course, learners should be able to:

- Define "leadership"
- Explain the Great Man Theory
- Explain the Trait Theory
- Understand Transformational Leadership
- Understand the people they lead and how to adapt their leadership styles
- Explain leading by Directing
- Explain leading by Coaching
- Explain leading by Participating
- Explain leading by Delegating
- Kouzes and Posner
 - Conduct a personal inventory
 - Create an action plan
 - Establish personal goals

√ Course Level	Short Course
√ Course Hours	8 hours
√ Course Standard Price	£85

Applies towards the following certificate(s) and award(s)

- HR Management Skills Diploma
- Leadership and Supervision Diploma

