

Leadership & Influence

"I am more afraid of an army of 100 sheep led by a lion than an army of 100 lions led by a sheep."

Talleyrand

The Soft Skills Gap Do You Have One?

There is a major difference between the people who lead our world and leaders. For example, many people would identify Abraham Lincoln as one of those great leaders.) What separates the good from the great? This course will explore several different types of leadership theories and show learners how to get on the path of great leadership. It will help learners facilitate critical leadership skills necessary to ensure the high performance of a project team & to understand the effectiveness of leading others & assess what subordinates' strengths & influenced weaknesses are, and how to use them effectively.

Who this course is for

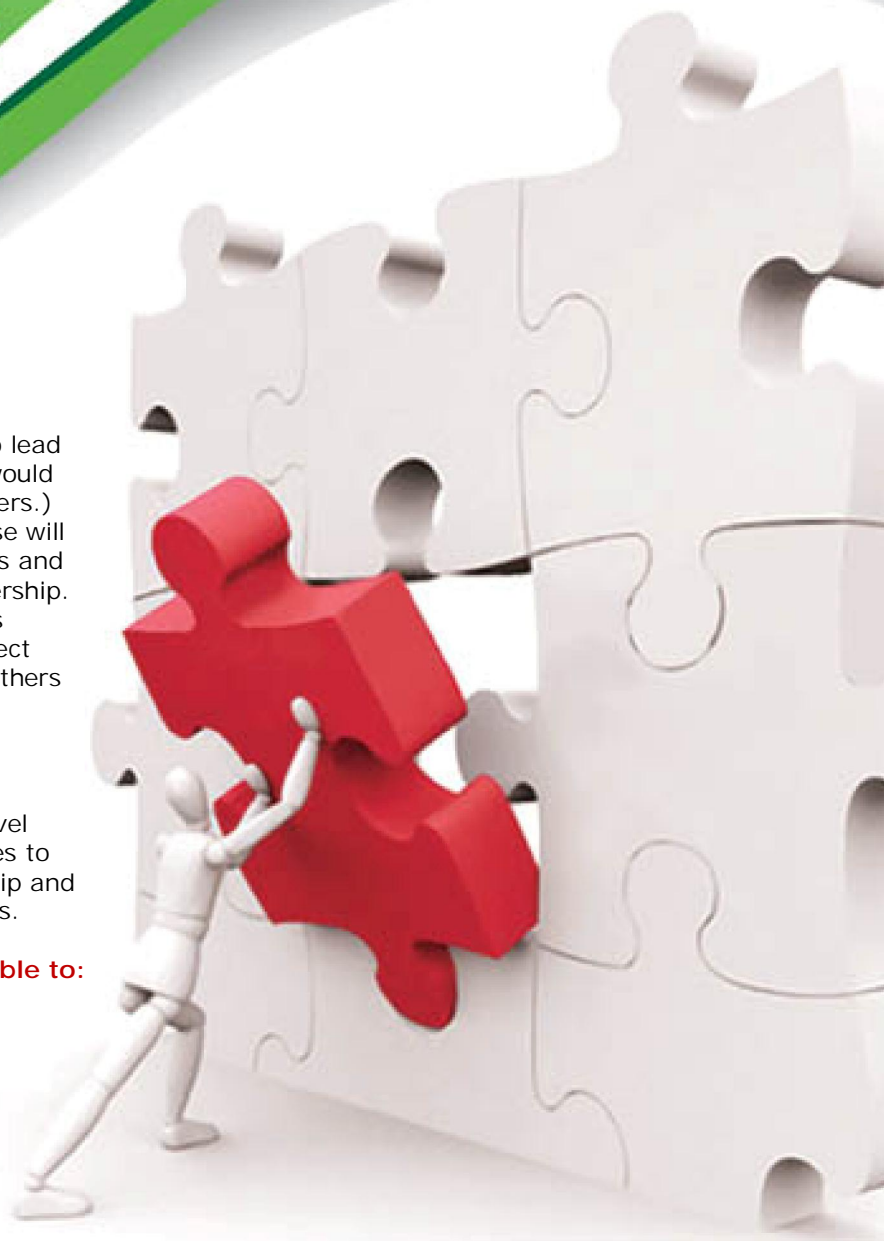
This course is intended for business leaders, mid-level managers, project managers and anyone who wishes to step into a leadership role or who relies on leadership and influence rather than authority to achieve their goals.

By the end of this course, learners should be able to:

- Define "leadership"
- Explain the Great Man Theory
- Explain the Trait Theory
- Understand Transformational Leadership
- Understand the people they lead and how to adapt their leadership styles
- Explain leading by Directing
- Explain leading by Coaching
- Explain leading by Participating
- Explain leading by Delegating
- Kouzes and Posner
- Conduct a personal inventory
- Create an action plan
- Establish personal goals

Course Outlines

Topic 1: The Evolution of Leadership
Topic 2: Types of Leadership
Topic 3: A Personal Inventory
Topic 4: Modeling the Way
Topic 5: Inspiring a Shared Vision
Topic 6: Challenging the Process
Topic 7: Enabling Others to Act
Topic 8: Encouraging the Heart
Topic 9: Basic Influencing Skills
Topic 10: Setting Goals



Course Level

Course Hours

Available Learning Formats

Short Course

8 hours

Classroom & Blended

Distance & Online

Applies towards the following certificate(s) & award(s):

- Diploma in HRM



NOTTING HILL COLLEGE



SCHOOL OF Business